

Sunday, August 9, 2020 8:17 AM

**Meeting Notes 8/10****• General / Announcements**

- Weekly Quote: "Put all your eggs in one basket... the handle's going to break. Then all you've got is scrambled eggs" -- Nora Roberts, author
- Pat is going to get into the #'s more during Wed's meeting but we need to drastically work on our sales diversity. HIV has saved us from having some dreadful months as a business and I hate having 75% of our eggs there. We should all be thinking of ways to drive more sales diversity.
- COVID Update - Any new school schedule updates?
- SafeWay - See notes from meeting, Dental call, new logo underway, new hire update
- Subpoena for Hydroxychloriquin - UPDATE on gathering all documents? Waiting to hear from Frier
- Side meetings still to schedule:
- Companywide Quarterly meeting 1 week from Wed.
  - #'s needed from accounting
  - Going to need to setup video for those who don't have it
- Book club new book. Any topics you're interested in?

**• Schedules:**

- Company happy hour Thursday - location still TBD
- Sprinkler room repairs on Tuesday 8am
- Holly out Mon
- CB / PB half day Wed

**• Sales / marketing -**

- All / Other
  - HIV allocation of product between accounts - separate meeting
    - Slow mover discounts
  - Swift plan
- Internal Sales / Account managers
  -
- Miami / Hospital
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**• Compliance**

- Blvd peds, supporting documents coming from Peter / Borat
- SC peds from non-API vendors
- [REDACTED]
- PDP -

**• Accounting**

- Customer credit limit final review
- Don't pay Blvd anything until I give you the green light
- Write off PR \$1600 balance
- PDP -

**• IT**

- Decision on ERP by EOW, Acumatica is front runner
- PDP -

**• Purchasing: Hospital / Pharmacy**

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- PDP -

**• Processing**

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- PDP -

**• Warehouse**

- Lost shipments review
- UPS critical
- Documents from shed to bankers boxes
- PDP -

**• HR**

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**GOVERNMENT  
EXHIBIT****613**

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